



IBM Global Technology Services
Business Partner
of the Quarter

spotlight
Third quarter, 2008

Ryjac Computer Solutions

Health insurance organization cuts IT costs in half thanks to IBM Global Technology Services – e-business Hosting Services

■ **Business challenge:** The healthcare provider had been relying on an IBM AS/400® server, which because of its mature technology, consumed copious staff and monetary resources. By 2005, the healthcare provider maxed out the processing capacity of the platform, and its new parent company required it to better contain costs. Consequently, the healthcare provider turned to IBM Business Partner Ryjac Computer Solutions for a way to cut costs and free up its IT staff.

■ **Solution:** Ryjac worked with the client and IBM to create an IBM Global Technology Services – e-business Hosting Services contract. Under the three-year agreement, IBM migrated the client's operations onto an IBM System i5™ 525 platform, located at an IBM facility in Long Island, New York. The hosting operations went live by June 2008 and included hardware management and maintenance, operational support, and business continuity and resiliency services.

■ **Benefits:**

- Cuts IT costs for the IBM AS/400 platform by as much as 50 percent annually
- Anticipates a return on investment (ROI) within just twelve months
- Enables the client's IT staff to focus on mission-critical and strategic tasks that will advance the healthcare provider's business



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